

PPA ACADEMY

FOUNDATIONS

Online



Your first step to become an expert at constructing and executing PPAs

+1700 Professionals
+380 Companies
+100 Academies

Utilities, investors, lenders,
oems, producers, corporates
and project developers

This course is designed to introduce you to the world of renewable energy sales and gain a basic understanding of the key elements needed for successful PPA transactions.

You will learn the foundations to structure Power Purchase Agreements (PPAs) and have a good grasp of key commercial energy risks (price, volume, imbalance, credit.)





Agenda

Time zone in CET

- | | |
|----------------------|--|
| 13.00 – 13.15 | Welcome and Introduction |
| 13.15 – 14.15 | Basics of the Power Markets and Introduction to PPAs <ul style="list-style-type: none">▪ Basics of power markets▪ Purpose of PPAs & Key Players▪ Typical PPA Set Up |
| 14.15 – 15.15 | Energy Risks and their Impact on PPAs <ul style="list-style-type: none">▪ Energy Risks and their allocation▪ PPA Structures▪ Green Certificates |
| 15.15 – 16.00 | PPA Contracts and Pricing <ul style="list-style-type: none">▪ PPA Term Sheet Case Study▪ PPA Contract Template: The EFET▪ PPA Pricing and Influences |
| 16.00 – 16.45 | PPA Market Trends and Future Development <ul style="list-style-type: none">▪ Wrap-up Academy |
| 16.45 – 17.00 | Q&A |

What's included



Live delivery via an online webinar by Pexapark experts



Interactive case studies and group work



Q&A sessions

Course materials*:




Slide deck, tools, check-lists, templates used during the sessions & relevant resources



Certification for attendees

*Please note: course materials cannot be shared or distributed to employees who have not participated in the live sessions or any other third parties.





Ready to sign up?

Register for our **Foundations and Advanced** courses in our **Masterclass programme** and receive a 10% discount!

What PPA Masterclass Programme :

- 1 x **PPA Academy: Foundations** *online* with
- 1 x **PPA Academy: Advanced** *online*
or 1 X **PPA Academy: Advanced** *onsite*
or 1 X **PPA Academy: Advanced PLUS** (incl. Energy Storage) *onsite*

This is a unique opportunity for anyone who is interested in understanding in-depth Power Purchase Agreements (PPAs) and mastering the structuring, negotiation and closing of PPAs in post-subsidy renewable markets.

Graduates of our **PPA Masterclass Programme** will have an in-depth understanding of how to structure, negotiate, and close a PPA as well as the knowledge of corporate price assumptions and how to participate and optimise on tendering platforms to secure the best revenue to risk ratio in post-subsidy renewable markets.



For more information about this programme, please contact our team at academy@pexapark.com

Contact us



PEXAPARK

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