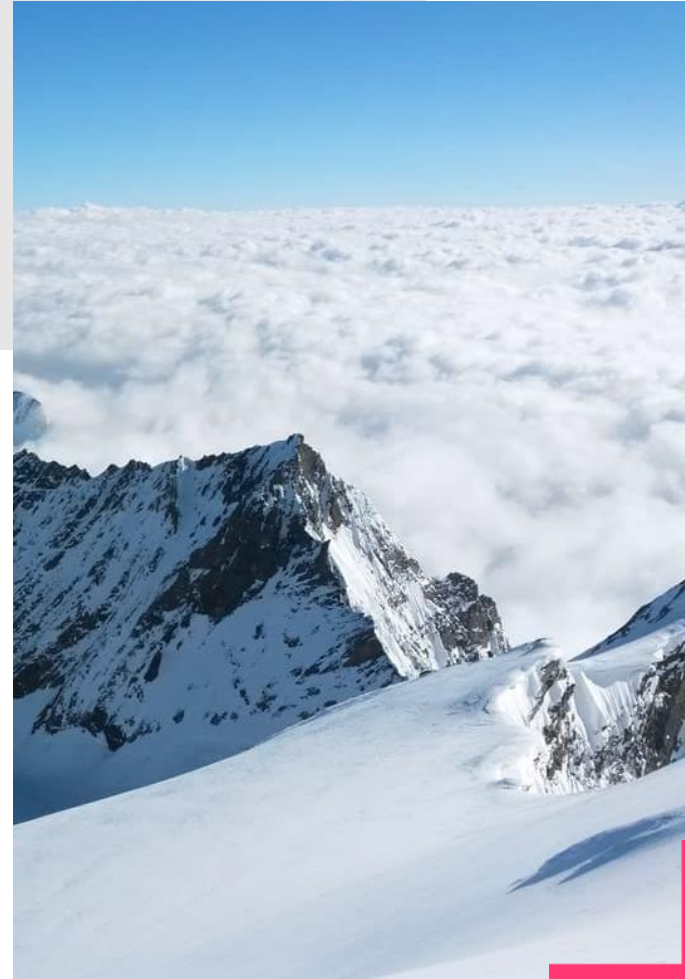


# PPA ACADEMY

ADVANCED

Online

2024



# Become an expert at constructing and executing PPAs


+1700 Professionals  
+550 Companies  
+100 Academies

Utilities, investors, lenders,  
oems, producers, corporates  
and project developers

This Advanced PPA Academy is designed for transaction manager, energy analyst, structurer, trader or lawyer who want to skill up and master the structuring, negotiation and closing of PPAs in post-subsidy renewable markets.

**Priority will be given** to people **who have completed our PPA foundations course** or those **who have already worked in PPAs** as developer, IPP, investment, fund, asset management, trader, utility, corporate and bank. We may not be able to accommodate everyone who has registered. In an event of oversubscription, we will inform you and your registration will be fully refunded.





# Agenda – Day 1

Time zone in CET

- 13.00 – 13.30** Welcome and introduction
- 13.30 – 14.15** **Recap – PPA foundations**
- Energy risks & their allocation
  - PPA structures – volume & price
  - Case work: PPA commercial review
- 14.15 – 15.00** **PPA trends grand tour Europe**
- Key PPA considerations
  - Prices and demand
  - Trends in PPA structures in key markets
- 15.00 – 15.15** Coffee break
- 15.15 – 16.15** **PPA structuring and PPA process**
- PPA contract set up and ancillary services
  - Credit risk in PPAs
  - Key clauses in a PPA
  - Financing timeline of a PPA process
- 16.15 – 16.45** **Corporate PPAs part I**
- Types of corporate buyers
  - Pros and cons of corporate vs utility PPAs
- 16.45 – 17.00** Q&A

# Agenda – Day 2

Time zone in CET

- 13.00 – 13.45**    **Corporate PPAs Part II**
- Corporate price assumptions
  - How to participate and optimise on tendering platforms
- 13.45 – 14.30**    **Terminology and key concepts of energy trading**
- Key concepts of energy trading explained
- 14.30 – 15.30**    **Energy risk analytics**
- Explanation of each “value components”
  - Explanation of each “risk components”
  - Dive in the risk reduction process of the PPA
  - Case work: Baseload PPA on solar in Spain
- 15.30 – 15.45**    Coffee break
- 15.45 – 16.30**    **Recap and outlook**
- Outlook to portfolio view and positioning of players in the market
- 16.30 – 17.00**    Wrap-up PPA academy



# What's included



Live delivery via an online webinar by Pexapark experts



Interactive case studies and group work



Q&A sessions

Course materials\*:



Slide deck, tools, check-lists, templates used during the sessions & relevant resources



Certification for attendees

\*Please note: course materials cannot be shared or distributed to employees who have not participated in the live sessions or any other third parties.

# Is this level too advanced for you?

Register for our **Foundations** *and* **Advanced** courses in our **Masterclass programme** and receive a 10% discount!

Our PPA Masterclass Programme includes:

- 1 x PPA Academy: Foundations \*online\*
- 1 x PPA Academy: Advanced \*online\*  
or 1 X Green Hydrogen & PPA \*onsite\*

This is a unique opportunity for anyone who is interested in understanding in-depth Power Purchase Agreements (PPAs) and mastering the structuring, negotiation and closing of PPAs in post-subsidy renewable markets.

Graduates of our **PPA Masterclass Programme** will have an in-depth understanding of how to structure, negotiate, and close a PPA as well as the knowledge of corporate price assumptions and how to participate and optimise on tendering platforms to secure the best revenue to risk ratio in post-subsidy renewable markets.



For more information about this programme, please contact our team at [academy@pexapark.com](mailto:academy@pexapark.com)



# Contact us



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